



96 FEATURE: FOUNTAINE PAJOT NEW 59

Multihull Solutions' Asia-Pacific sales centres have stayed busy, handling strong enquiries on new boats across its brands.

102 FEATURE: ILIAD CATAMARANS

ILIAD has made a big impression in Asia-Pacific, selling nine long-range powercats since the brand's 2019 launch.

110 REVIEW: 80 SUNREEF POWER

Rafa Nadal is among owners of the spectacular 80 Sunreef Power, which has received orders from as far as China.

116 REVIEW: LAGOON SIXTY 7

Multiple owners in Asia have ordered the Sixty 7, which joins the Seventy 8 in Lagoon's new-look motor yacht range.

130 REVIEW: SANLORENZO 64STEEL ATTILA

Over three times the volume of Sanlorenzo's previous flagship, Attila is even more notable for its groundbreaking aft layout, where a stunning beach club and see-through pool create a floating wonderworld.

140 REVIEW: CUSTOM LINE 106'

The 106' is a powerful addition to Custom Line's planing range, with the first hulls showing the potential for customisation.

146 REVIEW: MONTE CARLO YACHTS 86

A Hong Kong dealer's design brief for a tailored MCY 86 resulted in a lavish interpretation by Italian designer Dan Lenard.



154 LUXURY 166 EVENTS 175 CLASSIFIEDS **184 LAST SHOT**









122 REVIEW: LEOPARD 53 PC

Successor to the most popular powercat of all time, the Leopard 53 PC debuted in February and arrived in Asia by March.



COVER The 80 Sunreef Power's popularity shows the rise of large powercats.



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EXCLUSIVE DEALER OF MONTE CARLO YACHTS IN HONG KONG AND SOUTH EAST ASIA





Dan Lenard of Nuvolari-Lenard handled the bespoke design of this MCY 86 ordered by Asia Yachting, Monte Carlo Yachts' dealer for Hong Kong, Macau and much of Southeast Asia

hen Olivier Besson, founder and CEO of Asia Yachting, decided to commission an MCY 86 as a stock boat, it provided him with a deeper insight into the level of personal involvement a client enjoys with Monte Carlo Yachts, the high-end, detail-oriented shipyard based in Monfalcone, Italy.

A luxury motor yacht broker for 13 years, the Hong Kong-based Besson sought to fashion a craft that would offer would-be local or regional owners practical space for both potential personal family use and formal entertaining.

SPACIOUS SALOON

"The difference between this boat and its competition is the way it has been designed," says Besson, as we walk towards a backlit wallpanel of pale ochre alabaster marble at the far end of the airy saloon, which has generous headroom.

"The very high bow opens up to give a lot of width through the whole yacht, so it offers 'a lot of boat', a lot more usable area. This is something clients notice about an MCY when they come aboard. Most of our clients aren't newcomers - they own or have owned several boats - and feel this

extra space."

Asia Yachting is Monte Carlo Yachts' exclusive dealer for Hong Kong, Macau and much of Southeast Asia (Indonesia, Malaysia, Philippines, Singapore and Thailand). Besson wanted as spacious and adaptable a saloon as possible for what he believes appeals to Asian owners.

"I was very aware we needed to have at least twice the airconditioning power than is often possible in a similar boat, which may specify that it's using 'tropical' strength," he explains.

"We did this because we know in Hong Kong the weather is extremely humid and people enjoy being indoors in a really comfortable environment. We also know they go in and out [of enclosed areas] all the time, so we really want to make sure we offer a comfortable temperature all the time."

MATERIALS MAKETH THE YACHT

Monte Carlo Yachts is known for its high-quality fittings and coverings. In the case of this MCY 86, Besson discussed possibilities suggested by Dan Lenard, co-founder of Venice-based Nuvolari-Lenard, which has designed all of the company's yachts, currently comprising





The multi-functional foredeck (left) and covered aft cockpit (right) are among the popular outdoor areas on the 86ft yacht, which is in Hong Kong and available





The enormous saloon (left) has been customised for Asia-based clients; the dining area (right) benefits from sliding doors and a drop-down balcony

seven models from 66-105ft plus a Skylounge option for the 70 and 76.

Hermès and Armani Casa fabrics bring luxury to the touch and to the eye, from the table, bench seating and chairs of the cockpit, through to the free-standing saloon furniture and the four lower-deck guest cabins.

"In terms of style, I wanted something that feels like luxury but I also wanted richness, freshness and a sense of modernity," Besson says. "They came up with the idea of using backlit alabaster – a material somewhere between marble and precious stone."

It also appears as a countertop, lit from within, that adorns a cabinet running along the port side of the saloon.

"Other saloon designs we have done on MCYs have been totally different. One client on an 80 wanted an open galley up, instead of below deck, as they really like cooking and interacting with guests."

There's a sliding glass door on each side of the dining area, while a bulwark balcony can also drop down to open up a sea vista from the indoor table.

"We worked hard on this. When you're on a boat, you want to be close to the sea," Besson says. "Too often, when the size of a boat increases, you can lose this link."

SELF-CONTAINED FUNCTIONALITY

Forward of the dining area, to port, are double doors to provide privacy for guests from the crew area, which includes a lobby beside the starboard helm station, aft of which are stairs to the flybridge. The lobby also has steps down to the lower deck, where the galley and crew mess are to port, with the Captain's cabin and a twin in the bow.

The helm station, which incorporates centralised Böning electronic controls for the whole vacht and Raymarine navigation, merits its roominess as the yacht's range is 1,200nm, potentially enabling regional cruising.

With this in mind, Besson installed the slightly larger propulsion option of twin MAN V12 1,900rpm engines and opted for a second generator. The shipyard selected both the engine and generator for their comparatively eco-friendly impact.

Asia Yachting helps clients arrange regional tours with appealing cruising itineraries that can include staff crew taking a yacht to Thailand, Malaysia or the Philippines, to await time-pressed owners who fly in. Owners can also take delivery in Europe and cruise in the Mediterranean before their yacht is shipped to Asia.



Pale ochre alabaster marble has been used on the port-side countertop (on right), as well as the bulkhead forward of the dining table



Accessed by a forward staircase, the full-beam master suite benefits from Monte Carlo Yachts' iconic overlapping-circle windows

ALFRESCO ENHANCEMENTS

The swim platform can lift up to 1.2 tonnes, handy if a large tender is selected or perhaps for weighty toys kept in the garage. It also fits a tall, attractive chrome shower that can be erected on demand, while a water-resistant day head is a few steps away, next to the cockpit.

At the bow, a Portuguese deck layout features a seating area and expandable dining table that sits up to 12 in comfort, offering great waterside visibility.

For the flybridge, "the idea was to try to create a different living and entertaining area," says Besson, who installed a pop-up TV in the lounging area behind the twin-seat helm.

The focal point, though, is the bar station with its panel of backlit alabaster that conceals a large grill. Its counter and stool seats are

crafted from carbon Kevlar to match the deck's T-top, which can open up to the sun or stars.

SLEEPING ARRANGEMENTS

On the lower-deck, the four ensuite guest cabins include an impressive full-beam master suite midships and a forward twin cabin. Suitable for owners and their children, both rooms share a staircase that starts starboard of the dining area.

In the spacious master, Italian-designed silk and leather is used for the wallcoverings and decorative cabinet and door surfaces, while the owners also benefit from an ample walk-in closet, as well as a beautiful marble-walled ensuite bathroom with twin basins and twin rainforest showers.



The master cabin en-suite bathroom (left); Hermès and Armani Casa fabrics provide a luxurious look and feel



Length overall 26.3m (86ft) Maximum beam 6.55m (21ft 6in) Draught 1.9m (6ft 3in)
Displacement (dry) 72 tonnes Construction VTR composite, Engines 2 x MAN V12

Generators 2 x 28kVA 50Hz Fuel capacity 7,100 litres (1,876 US gallons)
Fresh water 1,500 litres (396 US gallons)

Maximum speed 29 knots Cruising speed 24 knots CE classification A



The huge carbon hardtop can open for a clear view of the sky or stars

There's a VIP double and another twin aft, accessed by a separate staircase before the saloon sofa.

Not only do all internal doors carry the satisfying weight of quality but, when closed, they provide effective soundproofing that's enhanced by a layer of rubber that seals each modular-construction cabin, also reducing vibration.

A previous MCY 105 commission for Asia Yachting was for a Hong Kong client that comprised two brothers, who both had young children. They requested shared, easy-access three-tier bunk-bed cabins for the kids as well as two master cabins of equal size for the parents. "Each master was absolutely tailored to each brother's preferences," Besson says.

All in all, this MCY 86 – currently on the market – offers both a very high level of finish and, in this configuration, an abundance of different areas around the yacht where people can easily find their comfort zone. §

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The bar is the focal point of the flybridge; its counter and stool seats are crafted from carbon Kevlar to match the deck's T-top